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New trends are shaping the coffee

market...





Coffee is never just coffee

As coffee trends in the United States rapidly develop, consumer knowledge and expectations continue to elevate.

This appreciation for more sophisticated coffee products has led consumers to experiment more with their coffee preferences, creating increased demand for unique flavors, a wider variety of beverages, and innovative brewing technologies.

Great coffee, that exceeds customer expectations, is what today's consumers demand – and it doesn't have to be difficult



Wherever you go, consistent quality is key

Great coffee, that is convenient for the customer, is key for a successful coffee business regardless of where it is served. Customer expectations for consistent in-cup quality and personalized coffee beverage offerings are increasing – and expected to taste just as good with each visit.

Any time, any day of the week, location to location, consumers desire consistent beverage experiences that deliver the unique flavors they crave.



A great coffee experience relies on high performance

Whether coffee is served at a customer's favorite convenience store or café, through a drive-thru or inside of a restaurant, or even in the office with the touch of a button, the need for high-performing, fast, and reliable automatic coffee machines is growing.

For most, coffee is an integral part of the daily routine and the reliability, ease of use, and capabilities of these machines play a crucial role in satisfying customers' needs in their everyday lives.



Modern society is driven by convenience

Convenient experiences make for satisfied coffee customers, especially when they're on the go. Today's customers expect quick and effortless access to their favorite coffee drinks – whether ordering at the counter, through a mobile app, or making coffee from a self-service machine. In fact, the convenience factor has never been more vital to the coffee-buying experience.

Wherever they are, busy consumers seek convenient experiences without compromising on quality, taste, or hospitality.



Rising costs and personnel shortages

Labor shortages are disruptive to everyday operations for coffee businesses, and it's never been more challenging to recruit talent and stay staffed.

Additionally, margins are under pressure and the cost of doing business - including ingredients, energy, rent, and interest rates – continues to rise, posing increasing challenges for operators.

Solutions that reduce labor and increase profitability for coffee businesses, while avoiding raising prices for customers struggling with inflation and higher costs of living, are crucial in today's business environment.

... but there's a way to win

Ensure convenience and uncompromising quality

In today's coffee market, customers want both convenience and consistent in-cup quality. It's not just about the drink itself, it's about an experience that smoothly fits into their busy lives while delivering great taste at a great value.

Whether commuting, working, or relaxing, people are looking for coffee that can keep up with their fast-paced routines without compromise. This presents opportunity for every coffee business.

In a world where time is precious, the pursuit of convenience and quality reflects a modern way of living.



Guarantee coffee experiences everyone can rely on

Quality coffee equipment must deliver expected results with consistency and ease to keep customer's returning. Reliability isn't merely a feature – it is the backbone of customer confidence.

High-performing, easy to operate, fully automatic coffee machines are key to meeting expectations and increasing business opportunities.

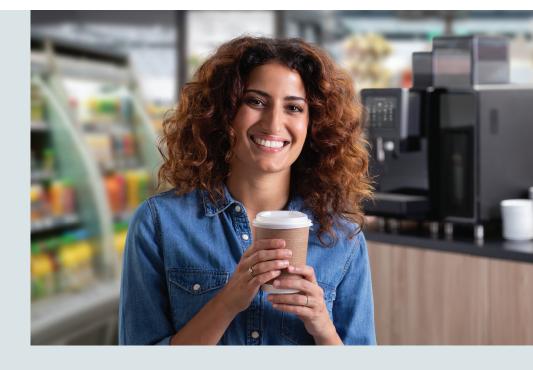
Demand for quality, consistency, and personalization are shaping market trends, while labor challenges and rising costs are impacting the reality of doing business, the synergy between great coffee and reliable equipment technologies defines commitment to customer satisfaction.

A line of reliability and performance



Whatever business you run, the A line

fits in





Convenience store

Serve your customers coffee-to-go moments that last

In a competitive marketplace, the demand for high-quality coffee beverages is unwavering – even in a self-service environment.

The patented iQFlow™ technology guarantees consistent quality in each cup, strengthening coffee brand's reputations as trusted, reliable industry leaders. In today's market landscape, there is no room for bad coffee experiences, making the reliability and high-performance of Franke's automatic coffee machines the optimal solution for convenience coffee retailers.



Quick-service restaurant

In a fast-paced environment fully automatic coffee machines provide operational efficiencies

When working in a fast-paced environment, it is crucial to provide quick and efficient service to build and maintain a loyal customer base.

Leveraging extensive experience in the QSR space, we offer industry-leading coffee solutions perfectly suited to the needs of a high-volume business. Our user-friendly machines and innovative technologies not only save time, but make staff training, cleaning, menu changes, and seasonal promotions quick and easy.



Coffee shop & bakery

When a coffee machine performs for you, you can perform for your customers

When customers visit your bakery, they seek more than just great coffee and delicious treats, they want an exceptional experience – from diverse beverage preferences to personalized service.

The innovative technologies, like iQFlow™ and FoamMaster™, guarantee consistent in-cup quality. Furthermore, baristas are enabled to provide engaging hospitality and fast, efficient service - thanks to ease of use, intuitive menus, and high-resolution, touchscreen displays – reducing wait times and increasing customer satisfaction.



Workplace

Quality coffee at work is vital for motivating employees

In addition to ensuring in-cup quality, these fully automated, user-friendly, intuitive solutions that ensure the focus remains on the business.

Offer more than exceptional coffee; these machines also offer opportunities for communicating and staying in touch. With Franke Digital Services, businesses can display personalized messages on the touchscreen displays and change them as often as they would like. This provides the ability to improve employees' coffee breaks and boost morale and performance.

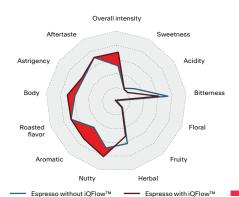
Quality from within

iQFlow™

For consistent quality in every cup

 $\mathrm{IQFlow}^\mathsf{TM}$ is a unique, patented technology from Franke that revolutionizes the concept of espresso extraction as traditionally understood.

Taking coffee aroma from average, to exceptional, $iQFlow^TM$ ensures customers get the most flavor from their coffee with optimized taste profiles.



iQFlow™ - your ticket to flavor success

Exceptional coffee flavor is essential for memorable coffee moments. To keep existing customers satisfied – and win over new coffee enthusiasts – it is vital to provide coffee experiences that deliver quality aroma and taste, cup after cup.

Your brand, your unique signature taste

iQFlow™ lets you create your own signature coffee flavor profiles that enhance brand identity and reflect the preferences of any coffee community. Customized menus and unique coffee recipes can be applied across all machines and locations to create truly differentiated experiences.

Consistent, outstanding quality in every cup

Have confidence that every cup of coffee a customer is served is best in class. iQFlow™ ensures customers enjoy consistent coffee quality in every cup, every day, at every location.



Flavor expansion with iQFlow™

FoamMaster[™]

Take your milk foam to the next level

Whether stirred in or sipped, every cup can be savored with the smooth mouthfeel of perfectly prepared milk foam.

Our unique and proven FoamMasterTM technology is designed to allow the creamy texture of silky foam to subtly blend with the rich aromas of the freshly brewed espresso.

From the perfect micro-foam to top your favorite latte, to the thick, velvety foam that makes a classic cappuccino so delightful, the customizable milk and foam profiles made possible by FoamMasterTM, make providing barista-quality drinks simple

FoamMaster $^{\text{TM}}$ is for dairy milk only, across the A line.



EasyClean

Advanced cleaning technology

Franke's EasyClean system and its proven advanced technology make it a perfect and simple solution for coffee machine cleaning. With minimal manual effort, reliable, hygienic cleaning provides desired results with each cleaning cycle.

Easy and intuitive to use, all that is required is adding the required dose of cleaning agent and the machine is up and running again within minutes, ensuring consistently great-tasting coffee all day long. EasyClean is the perfect way to keep customers safe, happy, and loyal.

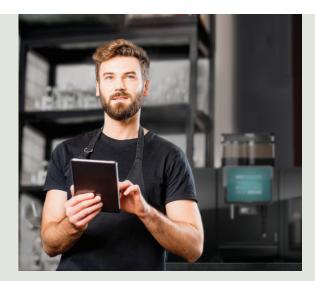
CleanMaster

Fully automatic cleaning system

The Franke CleanMaster concept is nothing short of revolutionary. Once the cleaning process is started, the entire sequence is executed fully-automatically and the machine switches to energy-saving mode once it has ended. While staff are free to handle other business tasks, CleanMaster ensures that the strictest standards of cleanliness are met at all times.

Efficient cleaning process

- Automatic process with integrated cleaning cartridge for total convenience
- Safe and practical thanks to an specially designed
- Highest level of cleanliness thanks to the Franke cleaning products, especially developed for milk and coffee
- Conforms to HACCP



A touch of excellent control

Our touchscreen operator panels offer an intuitive user interface for the selection of beverages, personalized customization options, fast order fulfillment, and striking advertising capabilities. Used together with our Franke Digital Services, users benefit from enhanced flexibility, improved productivity insights, and the ability to manage beverage menus remotely.







Step-by-step

Perfect for self-service, this mode walks the customer through each step of the beverage creation process, guiding the user through the process of selecting customizations such as hot or iced, cup-size, milk-type, and added flavors.



Quick Select

The Quick Select mode offers versatility by providing all customization options on one screen for quick and efficient beverage creation. Users may customize options such as cup-size, coffee type, milk type, and flavor options.



Cash Register

The ideal choice for QSR concepts with barista-operated service models, this mode offers the essential components for espresso-and-milk-based beverages with the touch of a button with the added convenience of "stacking" multiple drink orders for back-to-back production.



Unique cloud-based solutions

Enhance responsiveness to customer and employee needs and expectations by connecting coffee machines to our cloud solution, Franke Digital Services, enabling options such as Menu Development, Dynamic Reporting, and Digital Campaigns. Additionally, save time and reduce on-site support with remote machine health checks and software updates.



Tailor-made menus

Inspire customers with beverage customization options and increase profitability in self-service areas with customizable menus, beverage recipes, and add-ons allowing your customers to get exactly the drinks they want. Franke Digital Services makes it easy to adapt your beverage menu remotely, across a fleet of machines, which makes adding seasonal drinks and LTOs a breeze.

Upon special request.



Customizable user interface

Enhance brand identity and simplify the beverage selection process while drawing attention to your most delicious drinks with images and videos – our user-friendly touch screen displays let your menus and advertisements shine.



Enhanced profits

Franke Digital Services enables you to remotely manage digital marketing campaigns and promotions through custom screensavers to drive incremental sales, while also providing real-time access to commercial and operational data so you always have the insights required to analyze sales performance.

A300 Fresh Brew

Compact Consistency: Perfect Coffee, Every Cup

The A300 Fresh Brew is our most compact and low-voltage (120V) bean-to-cup coffee machine. Experience the same outstanding coffee freshness and taste, while saving valuable counter space. The A300 Fresh Brew features two hoppers for whole beans, each with its own grinder, ensuring freshly ground coffee (hot or iced) for every cup. It also offers two programmed water options: one for ideal tea water and the other for hot water. Its automated cleaning system simplifies maintenance, requiring no dedicated staff. Perfect for self-service setups, offices, hotels, micro markets, and any place where great coffee is essential. Available in two configurations to meet your needs: a plumbed unit and one with a water reservoir. Ideal for locations with limited space but high coffee demand.

| Daily Capacity | up to 80 cups |
|----------------------------|--|
| Display | 8" touch screen |
| Bean Types | 00 |
| Powder | - |
| Syrup Flavors | - |
| Franke Digital Services | READY FOR ONLY OF STATE OF STA |

A400 Fresh Brew

The small but mighty hot coffee machine

The A400 Fresh Brew allows for fresh-ground and consistent bean-to-cup hot coffee with every cup. The small footprint of this machine is perfect where space is limited like convenience stores, office locations, and hotels. This fully automatic solution allows customers to easily choose from two different bean types, four different cup sizes, in just three quick steps via our advanced user interface - making quality coffee easy and convenient for any user.

| Daily Capacity | up to 100 cups |
|----------------------------|----------------------------|
| Display | 8" touch screen |
| Bean Types | 00 |
| Powder | - |
| Syrup Flavors | - |
| Franke Digital Services | READY FOR DIGITAL SERVICES |

Fresh bean-to-cup coffee every time.

- Hot and iced fresh
 brewed coffee
- Two coffee hoppers with dedicated precision grinders with durable ceramic grinding disks (available in 1.2 lb. or .55 lb.)
- Interactive 8" touch screen guiding the user intuitively and efficiently through drink selection
- Patented brewing unit
- EasyClean and descaling technology offers cleanliness in just a few automated steps



Plumbed



Water Reservoir

Fresh bean-to-cup coffee every time.

- Hot fresh brewed coffee
- Two 2.6 lb. coffee hoppers each with dedicated precision grinders with durable ceramic grinding disks
- Interactive 8" touch screen guiding the user intuitively and efficiently through drink selection
- Patented brewing unit
- EasyClean technology offers cleanliness in just a few automated steps



A800 Fresh Brew

More taste, less waste

The A800 Fresh Brew makes the task of offering hundreds of coffees per day, each made to the same high standards of quality, not only possible – but easy. This innovative bean-to-cup solution was designed to produce every cup of fresh-ground coffee brewed to order, meaning better taste with less waste. This fully automatic solution allows customers to easily choose from three different bean types, four different cup sizes, hot or iced, in just four quick steps via our advanced user interface so everyone gets the coffee they enjoy most.

| Daily Capacity | up to 250 cups |
|----------------------------|--------------------------|
| Display | 10.4" touch screen |
| Bean Types | 000 |
| Powder | - |
| Syrup Flavors | - |
| Franke Digital Services | READY FOR DAITING SHEVES |

A400

Specialty made simple

Whether you're serving coffee in a convenience store, hotel, or workplace, the compact A400 is a straight-forward solution for upgrading a coffee program. With integrated features such as the FoamMaster™ milk system for baristaquality hot and cold foam, the ability to craft the perfect beverage is right at your fingertips. The 8″ intuitive and configurable touch screen makes the A400 a state-of-the-art coffee machine that can always be relied on and, thanks to the CleanMaster automatic milk cleaning system, it's easy to maintain as well: simply follow the prompts on the display to achieve the strictest standards of cleanliness in just a few simple steps.

| Daily Capacity | up to 100 cups |
|----------------------------|---------------------|
| Display | 8" touch screen |
| Bean Types | 00 |
| Powder | 8 |
| Syrup Flavors | - |
| Franke Digital Services | READY FOR DISTRACES |

A better bean-to-cup solution.

- Hot and iced fresh brewed coffee
- Patented iQFlowTM technology provides superior, consistent extraction with each cup
- Two 2.6 lb. and one 1.3 lb. coffee hoppers, each with dedicated precision grinders with durable ceramic grinding discs
- Interactive 10.4" touch screen guiding the user intuitively and efficiently through drink selection
- Patented brewing unit
- EasyClean technology offers cleanliness in just a few automated steps



Small footprint, full flavor.

- Hot and iced espresso and milk beverages; hot and cold foam
- Two 2.6 lb. coffee hoppers each with dedicated precision grinders with durable ceramic grinding disks
- Patented brewing unit
- One 2.6 lb. powder hopper dosing system for chocolate powder
- Single-gallon milk cooling unit with FoamMaster™ technology for milk foam the way a barista would make it
- CleanMaster fully automatic cleaning process meets highest standards of cleanliness with ease and convenience



A600

Versatility for any venue

From drive-thru cafes to self-service coffee bars in convenience stores and hotels, the A600 makes producing high-quality espresso-based beverages simple and efficient. With integrated features such as the FoamMaster™ milk system for barista-quality hot and cold foam, our patented iQFlow™ technology that delivers superior, consistent coffee extraction, and the modular Flavor Station with three different flavor options to customize each drink, the ability to craft the perfect beverage is right at your fingertips. The 8″ intuitive and configurable touch screen with video capability makes the A600 a state-of-the-art coffee machine that can always be relied on and, thanks to the CleanMaster automatic milk cleaning system, it's easy to maintain as well: simply follow the prompts on the display to achieve the strictest standards of cleanliness in just a few simple steps.

| Daily Capacity | up to 150 cups |
|----------------------------|----------------------------|
| Display | 8" touch screen |
| Bean Types | 00 |
| Powder | 8 |
| Syrup Flavors | |
| Franke Digital Services | READY FOR ORDINAL SERVICES |

Versatility for any venue.

- Hot and iced espresso and milk beverages; hot and cold foam
- Patented iQFlow™ technology provides superior, consistent extraction with each cup
- Two 2.6 lb. coffee hoppers each with **dedicated precision grinders** with durable ceramic grinding disks
- Patented brewing unit
- One 2.6 lb. powder hopper dosing system for chocolate powder
- Single-gallon milk cooling unit with FoamMaster™ technology for milk foam the way a barista would make it
- CleanMaster fully automatic cleaning process meets highest standards of cleanliness with ease and convenience



A1000

Indulgence with every cup

The A1000 is designed to deliver a wide variety of espresso-based-beverages, at high-volume, wherever coffee is served. With integrated features such as the FoamMaster™ milk system for barista-quality hot and cold foam, our patented iQFlow™ technology that delivers superior, consistent coffee extraction, and the modular flavor station with six different flavor options to customize each drink, the ability to craft the perfect beverage is right at your fingertips. Additionally, two powder hoppers for hot chocolate, chai, or other powdered flavor options, and the ability for two dairy-milk types further maximize the variety of beverages able to be offered. The 10.4" intuitive and configurable touch screen with video capability makes the A1000 a state-of-the-art coffee machine that can always be relied on and, thanks to the CleanMaster automatic milk cleaning system, it's easy to maintain as well.

| Daily Capacity | up to 300 cups |
|----------------|-----------------------|
| Display | 10.4" touch screen |
| Bean Types | 00 |
| Powder | \$\$ |
| Syrup Flavors | |
| Franke | |

Digital Services

Become the barista.

- Hot and iced espresso and milk beverages; hot and cold foam
- Patented iQFlow[™] technology provides superior, consistent extraction with each cup
- Two 2.6 lb. coffee hoppers each with dedicated precision grinders with durable ceramic grinding disks
- Patented brewing unit
- Two 2.6 lb. powder hopper dosing system for chocolate or chai powder
- Up to two dairy milk types with FoamMaster™ technology for milk foam the way a barista would make it
- CleanMaster automatic cleaning process meets highest standards of cleanliness with ease and convenience



A1000 FLEX

The ultimate customization

The A1000 FLEX combines the best of both worlds with espresso-based beverages and fresh-brewed coffee in one machine. With integrated features such as the FoamMaster™ milk system for barista-quality hot and cold foam, our patented iQFlow™ technology that delivers superior, consistent coffee extraction, and the modular flavor station with six different flavor options to customize each drink. Additionally, a powder hopper for hot chocolate powder and the ability for two dairy-milk types further maximize the variety of beverages able to be offered. The 10.4" intuitive and configurable touch screen with video capability makes the A1000 FLEX a state-of-the-art coffee machine that can always be relied on and, thanks to the CleanMaster automatic milk cleaning system, it's easy to maintain as well.

| Daily Capacity | up to 300 cups |
|----------------------------|----------------------------|
| Display | 10.4" touch screen |
| Bean Types | 000 |
| Powder | 8 |
| Syrup Flavors | |
| Franke Digital Services | READY FOR CHARMAL SERVICES |

Coffee without compromise.

- Espresso-based-beverages AND fresh-brewed coffee capabilities, hot or iced, all-in-one
- Patented iQFlow™ technology provides superior, consistent extraction with each cup
- One 2.6 lb. espresso hopper, one 2.6 lb. coffee hopper and one 1.3 lb. coffee hopper all with dedicated precision grinders with durable ceramic grinding disks
- Patented brewing unit
- One 2.6 lb. powder hopper dosing system for chocolate or chai powder
- Up to two dairy milk types with FoamMaster™ technology for milk foam the way a barista would make it
- CleanMaster automatic cleaning process meets highest standards of cleanliness with ease and convenience



S700

Inspire coffee creativity

Inspire coffee creativity. Do, you want to create memorable and individualized experiences for your customers while providing the highest caliber of in-cup-quality? The S700 is the answer! This espresso machine merges the convenience and consistency of a fully automatic machine with the craft and creativity of a two-step machine. With patented iQFlowTM technology that delivers superior, consistent coffee extraction, customizable milk profiles with independent control of aeration and temperature, and a three-boiler system designed to meet all your milk-steaming requirements, the S700 is here to help baristas unleash their full creative potential. So, if you're looking for the best mix of human creativity, coffee competence, craft, and advanced coffee making technology, turn to the S700.

| Daily Capacity | up to 250 cups |
|----------------------------|--------------------|
| Display | 8" touch screen |
| Bean Types | 00 |
| Powder | - |
| Syrup Flavors | - |
| Franke Digital Services | READY FOR |

Innovation becomes an invitation.

- Two-step espresso and milk capabilities with the ability to "stack" multiple drink orders for back-to-back production
- Patented iQFlow[™] technology provides superior, consistent extraction with each cup
- One 3.9 lb. coffee hopper and one 1.3 lb. coffee hopper, each with dedicated precision grinders with durable ceramic grinding disks
- Patented brewing unit
- Autosteam Pro steam wand with automatic milk foaming
- EasyClean technology offers cleanliness in just a few automated steps



Service for satisfied

customers

Franke leads the way with its products, competent and friendly service, and customer support. Our highly trained experts make true and enjoyable coffee moments a reality for operators of all kinds. Our comprehensive range of services minimizes operating costs and maximizes coffee machine performance.

From the day each coffee machine is produced or delivered, our customer service team is available to provide advice and support whenever needed. Our in-house training center provides education for technicians and service staff according to clearly defined standards and processes, so operators can be confident that only a specialist is performing service and maintenance to our machines.

Comprehensive range of services

Regular maintenance of wear and tear components enables us to guarantee that your coffee machine will continue to operate reliably. We offer:

- Extended warranty and preventative maintenance programs enable long-term reliability and care of equipment
- Cleaning product subscriptions promote cost-effective purchasing and assure reliable availability
- Technical consultations are available by contacting our call center staff, who are ready to provide solutions promptly and competently for any issues
- Consistent, optimal flavor experiences after on-site calibration at each installation

Holistic customer service

Our customer service staff assures all critical elements before each machine is put into use – from planning the installation and coordinating logistics, to determining the recipes for each coffee beverage.

Authorized service partners worldwide

Our service doesn't stop at installation. We will be by your side as your reliable partner over the entire life cycle of your machine. We provide this service guarantee in cooperation with our authorized service partners across the country.





Protect your investment

Ensure your customers continue to enjoy outstanding coffee experiences by taking appropriate care of your coffee machine. Regular and reliable treatment with Franke's cleaning and descaling solutions extends the life of your machine and maintains conditions for consistent coffee quality.

Franke cleaning products and cartridges are precisely tailored to our coffee machines and provide optimal protection. Franke recommends specific water filter systems for optimal machine performance. Get the most out of your coffee equipment by using Franke products to care for your Franke machines.



OUR

PROMISE

At Franke, we're unwavering in our pursuit of crafting unique solutions and services that empower you to consistently create quality coffee moments that aren't just remembered, they're personal.

Moments you'd want to experience again. And again.

That's why our promise can be distilled into a single cup of coffee: the next one. To us, that's always the one that matters most. Because, if it's consistent in quality and taste, we promise it'll work wonders for your business.

